

Country Appendix: Sweden

McKinsey & Company | October, 2017



Confidential and proprietary: Any use of this material without specific permission of McKinsey & Company is strictly prohibited

Disclaimer

The results presented in this document, are based on an independent report by McKinsey & Company.

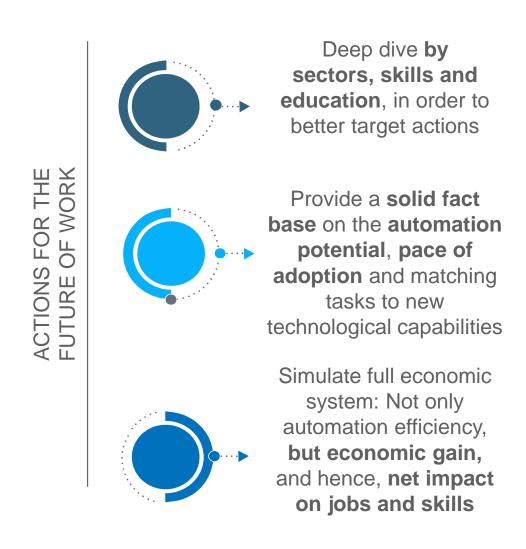
The report draws on a body of existing and ongoing research at McKinsey Global Institute, including the institute's analytical framework to estimate automation potential and an enterprise survey of firms integrating new technologies in their business processes.

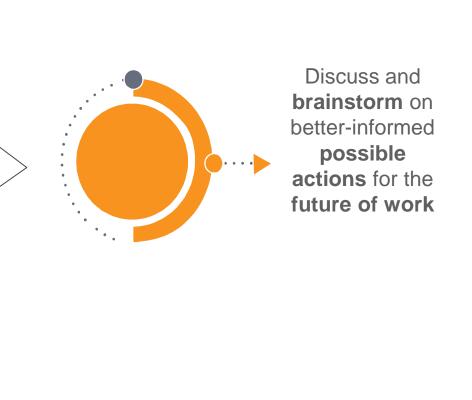
About McKinsey & Company

McKinsey & Company is a global management consultancy firm that serves leading businesses, institutions, governments, and not-for-profits. We help our clients make lasting improvements to their performance and realize their most important goals. Our 12,000 consultants and nearly 2,000 research and information professionals form a single global partnership united by a strong set of values, focused on client impact.



Our intention is to provide a thorough fact base to discuss and brainstorm actions for the Future of Work

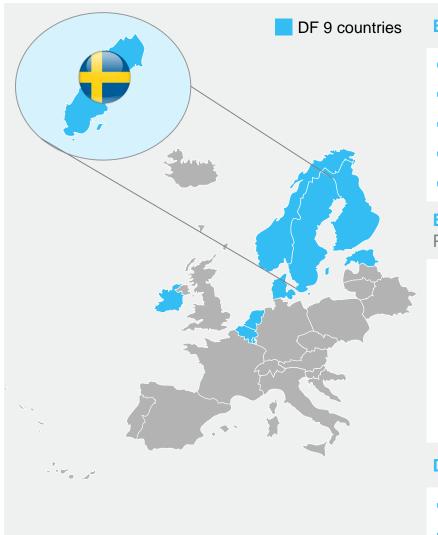






The economy of Sweden at a glance

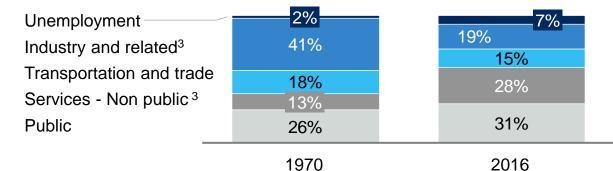




Economy development in 1990-2016: Slowing productivity

- GDP: ~ 460bn EUR (2016)
- GDP growth²: 2.1% (1990 2016) / GDP/capita growth²: 1.6% (1990 2016)
- Historic labor productivity growth²: 0.8% (2010–'16), 1.6% (2000–'10), 2.8% (1990–'00)
- Export fraction of GDP: 44% (2016)
- Population: ~ 10m (2016) / Employee base: ~ 4.9m (2016)

Employment development 1970-2016: Shift to public and services sectors Percentage of labor force, 2016



Digital economy: A digital leader in Europe

- Digital share to GDP: ~35bn EUR / ~7% of economy (2016)
- Digital share to employment: ~320,000 jobs / ~7% of labor force (2016)

¹ DF9 consists of Belgium, Denmark, Estonia, Finland, Ireland, Luxembourg, Netherlands, Norway and Sweden

² GDP growth is defined as the compounded annual growth rate from 1990 to 2016. Productivity growth rate is defined as the compounded annual growth rate in GDP pr. employee from 1990 to 2016 3 Industry and related contain: Primary, Utilities, Construction and manufacturing. Service – Non public contain: Hotels, Restaurants, Financial services, Professional services and Other services

Swedish companies take notice



New technology examples

Computer Vision



 Companies that build technology that process and analyze images to derive information and recognize objects from them

Language



 Companies that build algorithms that process human language input and convert it into understandable representations and that process sound clips of human speech and derive meaning from them

Machine Learning



 Companies that build algorithms and platforms that operate based on their learnings from existing data (e.g., detecting fraud in banking or identifying top retail leads)

Robotics



 Robots that can learn from their experience and assist humans or act autonomously based on the conditions of their environment (e.g., autonomous vehicles)

Virtual Assistants



 Software agents that perform everyday tasks and services for an individual based on feedback and commands

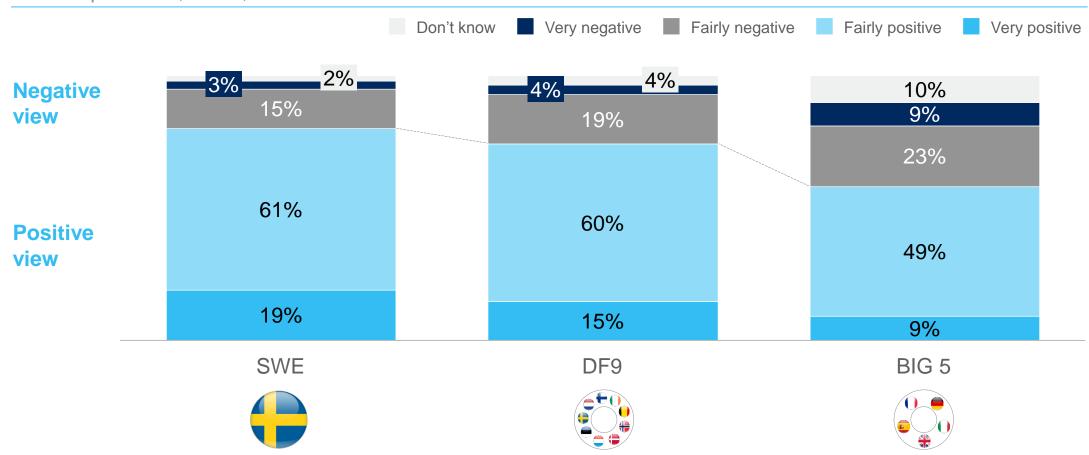
Company adoption, % DF9 Sweden Not at all 70% 52% Piloting in at least one 23% 31% function or business unit Using at scale in at least one 6% 14% function or business unit Using at scale across 1% 2% the organization

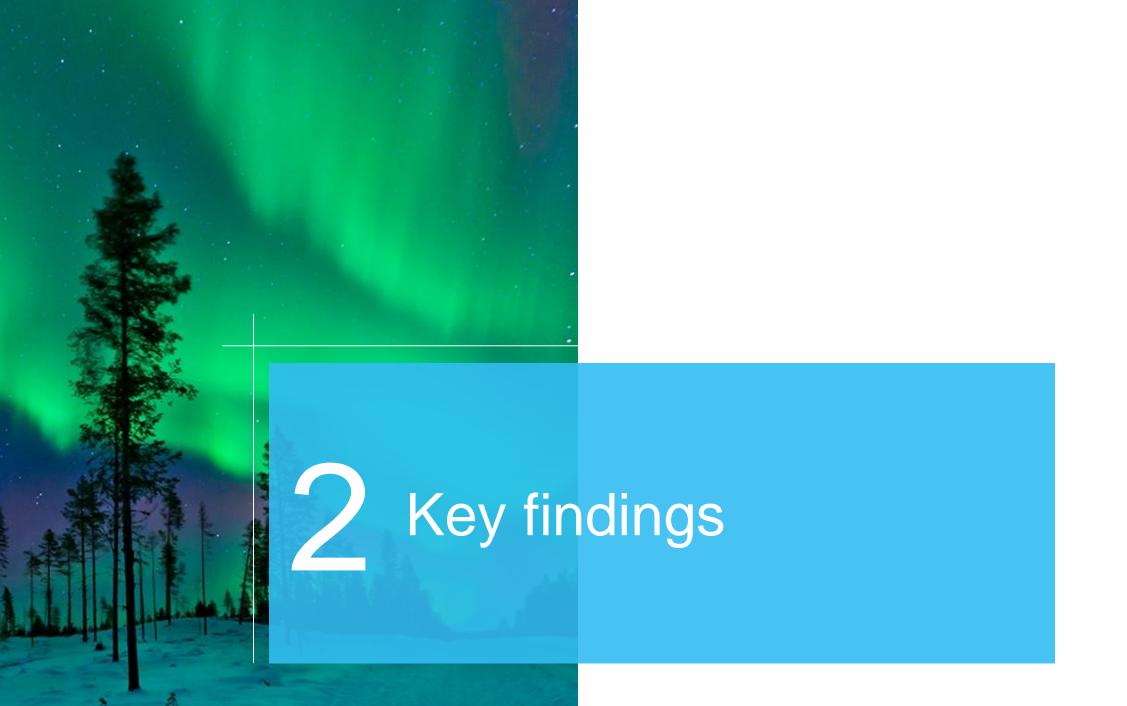
Swedish citizens have a positive view on the new wave of automation



View of robots and artificial intelligence in EU28

% or respondents, N=27,901





Three crucial findings...





Automation and AI can be important source of productivity growth going forward –adding to previous set of digital technologies



Do not be afraid – labor markets should be resilient even at same wage trajectory as recent past



A different economic and employment structure in the making:

- Digital contribution to GDP will be twice larger than to date
- Skills moving out of routine tasks to creativity, interactions, problem-solving tasks
- 300,000 new jobs that did not exist before

SOURCE: McKinsey analysis

... and three key implications





Embrace and innovate - do not resist new digital technologies of automation and Al



Actively manage the transition – besides low innovation from automation, friction may create risk of unemployment,



Engage the full society - as automation will accelerate the pace of change, and touch all sectors, all occupations and skills (albeit with different intensity)

SOURCE: McKinsey analysis



Automation has the potential to rebuild a major growth path, and within a resilient labor market Estimated, 2016-2030

Careful automation innovator



GDP/capita growth: +1.1%



Net employment impact:

+1.3%

Jobs replaced:

-4%

New digital jobs:

+2%

New non-digital jobs:

+4%

Slow adoption



Automation resistant



GDP/capita growth: +0.9%



Net employment impact:

-0.6%

Jobs replaced:

-4%

New digital jobs:

+2%

New non-digital jobs:

+2%

High intensity of job creation





GDP/capita growth:

+2.0%



Net employment impact: +1.4%

■ Jobs replaced: -17%

■ New digital jobs: +6%

■ New non-digital +12% jobs:

Low intensity of job creation

Automation innovator



GDP/capita growth: +3.4



Net employment impact:

+4.9%

Jobs replaced:

-32%

New digital jobs:

+10%

+27%

New non-digital jobs:



Fast adoption

Automation efficiency leader



GDP/capita growth: +2.3%



Net employment impact:

-9.0%

Jobs replaced:

-32%

New digital jobs:

+10%

■ New non-digital jobs: +14%

Source: Eurostat, McKinsey analysis

Al-based automation has the potential to relaunch a growth platform for Sweden



Sensitivity: (..)

Economic impact	Historic trend 1990-2016	Baseline without digital and automation 2016-2030	Sweden with automation ² 2016-2030	DF9 with automation ² 2016-2030
GDP growth (p.a.)	2.1%	1.4%	2.7% (±1.0PP)	2.3%
GDP per capita growth (p.a.)	1.6%	0.8%	2.0% (±1.0PP)	1.9%
abor productivity growth (p.a.)	1.8%	1.1%	2.5% (±0.9PP)	2.2%
Productivity growth driven by echnology (p.a.)	0.4%	0.1%	1.3% (±0.9PP)	1.2%

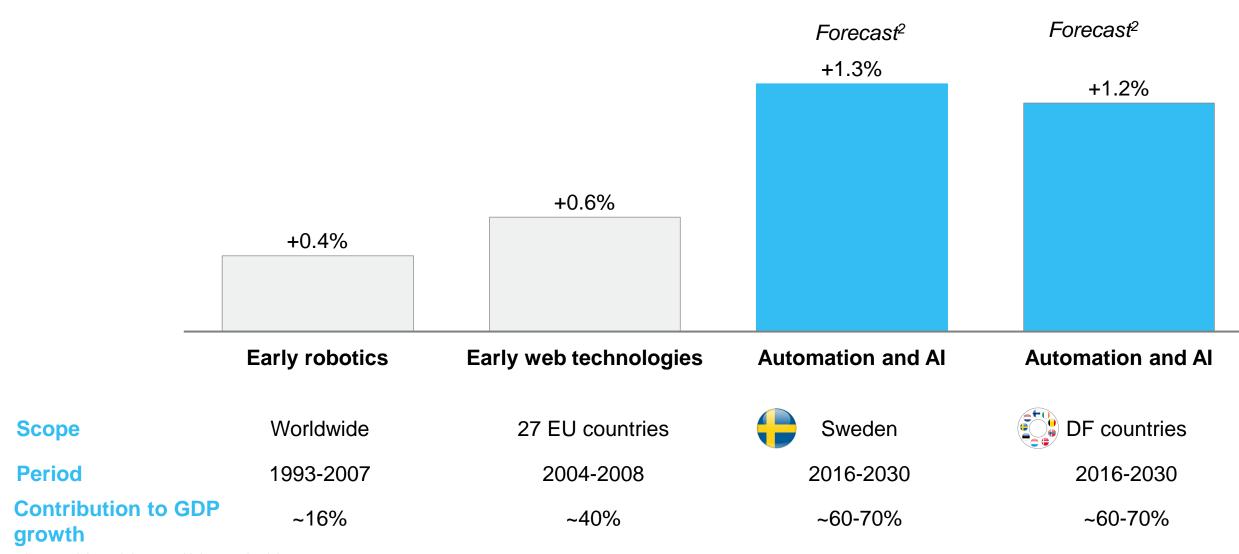
¹ Skill inequality is defined as percentage point difference in unemployment rate between high skilled and medium/low skilled 2 Midpoint scenario

Source: OECD, UN, Eurostat, McKinsey analysis

Automation technologies have the potential to turbocharge productivity



GDP growth impact¹, percent per annum



¹ Impacted through improved labor productivity

² Midpoint scenario

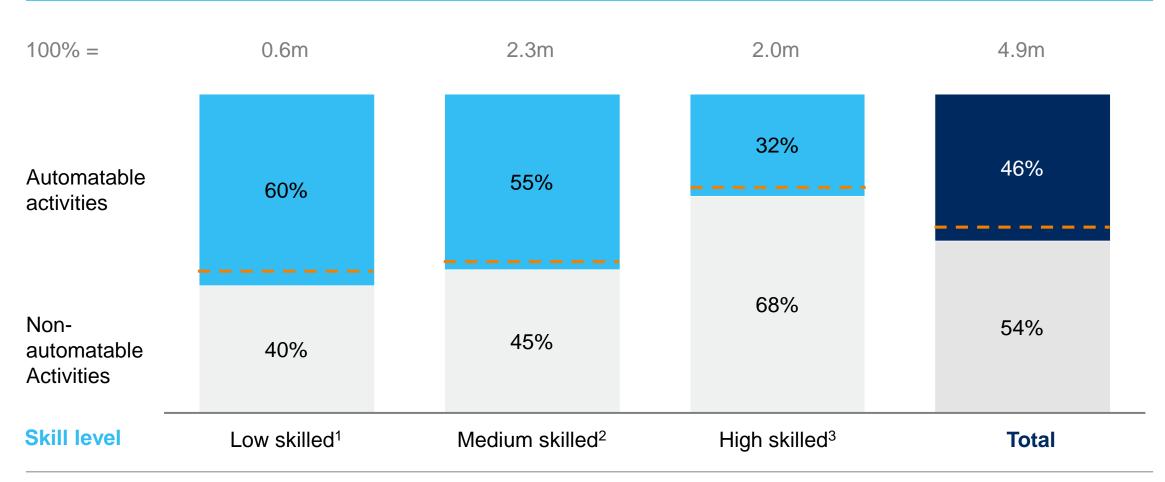


46% of tasks could be automated, and impacting as much low as medium education skill level





15



¹Less than primary, primary and lower secondary (levels 0-2)

SOURCE: Eurostat, McKinsey analysis

² Upper secondary and post-secondary non-tertiary (levels 3 and 4)

³ Short-cycle tertiary, bachelor or equivalent, master or equivalent and doctoral or equivalent (levels 5-8)

Less than 25% of existing jobs are at major risk of substitution



Example occupations

2016-2030

Sewing machine operators, graders and sorters of agricultural products

Stock clerks, travel agents, watch repairers

Chemical technicians, nursing assistants, Web developers

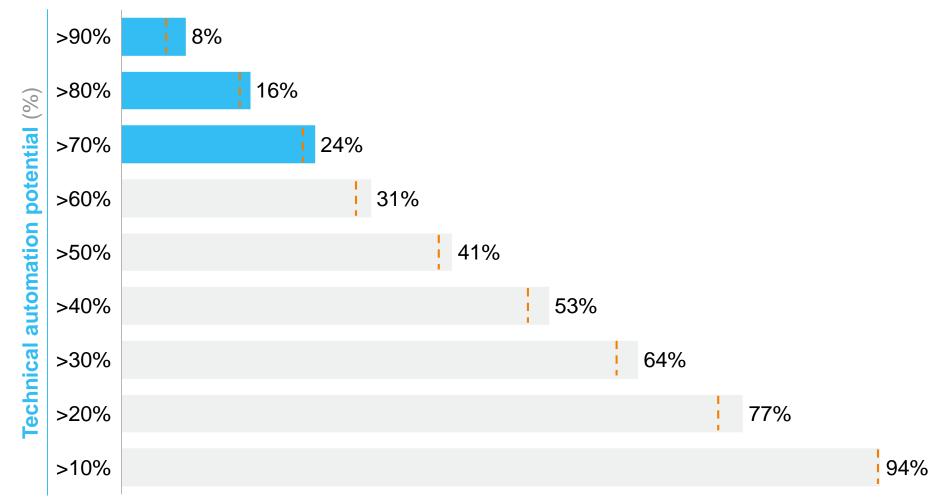
Fashion designers, chief executives, statisticians

Psychiatrists, legislators

Cumulative share of employees¹

Percent, 100% = 4.9 million





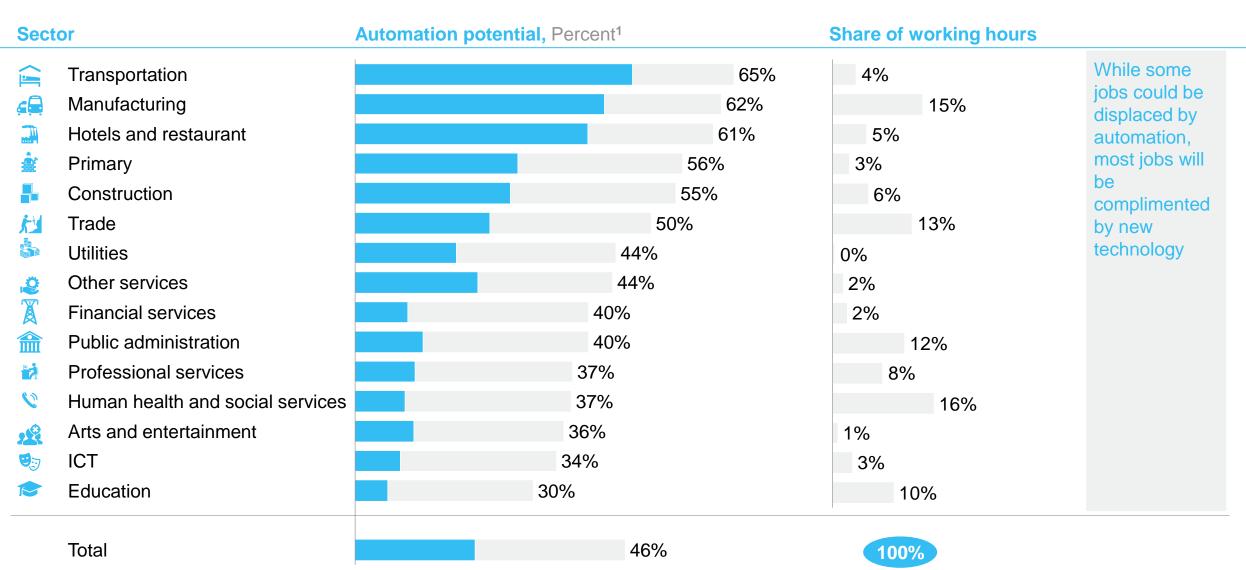
¹ We define automation potential according to the work activities that can be automated by adapting currently demonstrated technology Source: McKinsey Global Institute

Automation potential varies across sectors

Fraction of working hours likely to lead to job category loss



Fraction of working hours likely to lead to job reorganization

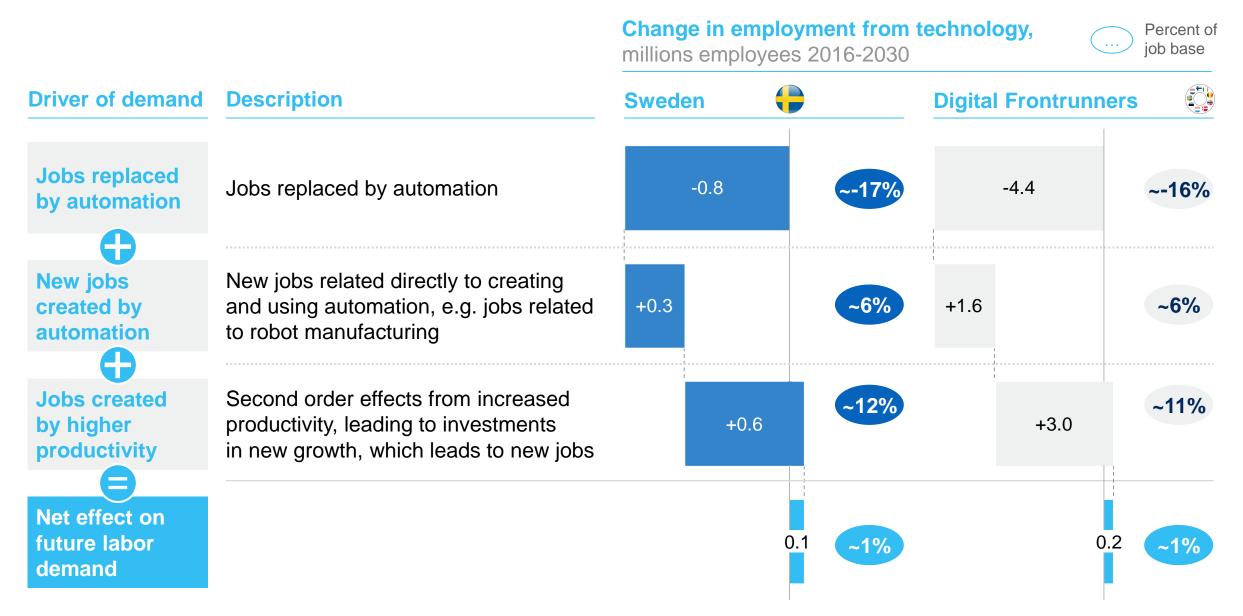


¹ We define automation potential by the work activities that can be automated by adapting currently demonstrated technology Source: National statistics, McKinsey analysis



Automation will still feature resilient labor markets (midpoint scenario)





Source: McKinsey analysis

300,000 jobs in new categories can be created



New jobs created by automation	Impact on employment	Potential increase in labor demand ¹ 2030, Mio FTE, percent
Total new jobs created by automation technology	 Of the ~0.9 million jobs created, ~0.3 million will be created directly linked to automation technology, These jobs can be categorized in four overall job types, with the split calibrated based on projected growth rates of similar occupations² 	0.3
1 Creators & Suppliers	 In order to automate, the underlying technology must be produced and supplied This technology can be a mix of robots and software Examples of new occupations include future robots manufacturing and software development 	25%
2 Enablers	 Ecosystems will form around maximizing the value added from new technology Major themes includes collecting, accessing and securing data, e.g. in new occupations related to Internet of Things, Cloud Services and Cyber security 	40%
3 Utilizers	 Automation adopters will seek to maximize the value generated by the technology, driving new occupations related to Big Data and Advanced Analytics In addition, existing jobs related to maintaining the technology will increase in demand 	25%
Other directly related jobs	 A range of jobs will rise in demand including e.g., legislators, lawyers and ethicists, but in new occupations focused specifically on technology 	10%

¹ Breakdown calibrated based on relative projected growth rates from US Bureau of Labor Statistics SOURCE: Lin (2009), McKinsey Global Institute, McKinsey

Change in activity and education mix to harder-to-automate activities



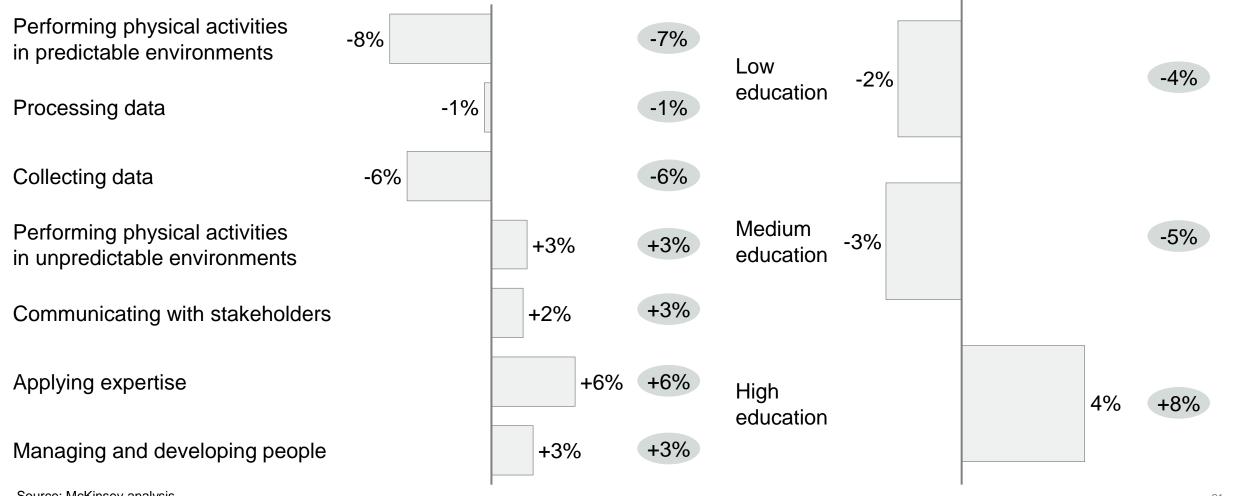
... Digital frontrunners

Activity composition: Change towards hard-to-automate activities

Change in percentage points, FTE time, 2016 to 2030

Education mix: Increased demand for higheducated workers

Change in percentage points, FTE time, 2016 to 2030

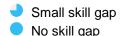


Source: McKinsey analysis



Skill gaps for some of the most affected occupations

Significant skill gap²
Large skill gap
Medium skill gap





Skill evaluation¹ Occupation groups in job **Percentage** Basic Tech. **Problem Process** Social of employees Examples skills type skills solving skills skills Financial clerks Office and admin. 12% Office support workers support Serving workers 5% Food prep. Food preparation workers Vehicle operators 7% **Transportation Construction and** Construction trades 9% workers **Extraction** Metal workers **Production** 5% Plant operators Vehicle mechanics Installation and 3% repair Agricultural workers Farming, fishing, 2% and forestry

¹ Skill evaluation based on OECD PIACC database – Gap defined as deviation from average employee

² Skill gap is defined as difference in skill level between occupations with likely job loss and hard to automate occupations

A possible agenda for stakeholders in Sweden



Strategies	Priorities Priorities	
Work to maintain digital front-runner digital leadership status	Initiate and invest in new infrastructure	<u>§</u>
	2. Remove barriers to adoption	<u>§</u>
2 Support local Al and automation ecosystems	3. Lead by example in the public sector	§
	4. Encourage local experiments and local talents	H
	5. Foster public R&D	<u>§</u>
Educate and train for the future of work	6. Reorient curricula towards the future of work	8
	7. Promote automation technologies for new forms of learning	H
	8. Emphasize lifelong learning in higher education	<u>§</u>
	9. Provide for on-the-job training and digital apprenticeships	14
Support worker transition	10. Experiment with social models to support worker transition	<u>§</u>
	11. Assess flexibility in adjusting hours worked per week	84
Shape the global policy framework	12. Support the development of AI ecosystems	H